



## San Diego Trading Company Coronado Resort Wear #4 - Sales Associate

### HOST INFORMATION

**Company Description:**

*San Diego Trading Company was established in 1995 in the beautiful Horton Plaza mall of San Diego. In the beginning, our founder Louis Addeo saw a need for higher quality and more original garments for his shoppers. As time went by, the demand for more original and higher quality garments and products grew and San Diego Trading Company expanded into new areas of the city.*

*We like to pride ourselves in letting our values lead the way: we believe that by applying; integrity, always improving to be our best, having respect, be humble, radically transparent, more with less, and being one team with one goal we will create a fun and amazing culture both for our team, customers and vendors.*

*Summers are warm, dry, and foggy as the cold currents engulf the coast. The average temperatures are between 62°F (16.7°C) and 76°F (24.4°C) from June to September with a peak at 76°F (24.4°C) in August. Winters are cold and wet with the average temperatures between 48°F (8.9°C) to 65°F (18.3°C). Spring and autumn are mild, pleasant, and relatively dry. Annual precipitation is hardly above 10" (254mm), with the majority occurring between December and March. Snow is rare and falls on the mountain peaks, but the nights are occasionally frosty during the winter in San Diego.*

*During the summer there are lots of events, going to the local fair; surfing, nearby popular cities, employee discounts, BBQs, and socials.*

**Host Website:** <https://sdtradingcousa.com/pages/about>

**Site of Activity:** San Diego Trading Company Coronado Resort Wear #4

**Parent Account Name:** San Diego Trading Company

**Host Address:** 1340 Orange Avenue, San Diego , California , 92118

**Nearest Major City:** Los Angeles , California , Over 50 miles away

### PLACEMENT INFORMATION

**Job Description:**

*What does a Sales Associate do at San Diego Trading Co.*

*As the public face of the company the sales associate is responsible for dealing with any and all customer questions about the products and services the company offers. A sales associate is expected to meet sales goals consistently, to continuously update their knowledge of the company products, services, and policies,*

*Complaint handling is a critical part of this position. Turning a frustrated customer into a happy customer, while adhering to company policies, requires a combination of empathy and tact.*

*Another key responsibility is maintaining the presentation of the sales floor, products, signage, and displays.*

*Sales Associate Responsibilities:*

- *Achieving established sales goals*
- *Greeting customers, responding to questions, improving engagement with merchandise and providing outstanding customer service.*

- *Operating cash registers, managing financial transactions, and balancing drawers.*
- *Directing customers to merchandise within the store.*
- *Increasing in store sales.*
- *Superior product knowledge.*
- *Maintaining an orderly appearance throughout the sales floor.*
- *Introducing promotions and opportunities to customers.*
- *Cross-selling products to increase purchase amounts.*

*Sales Associate Requirements:*

- *An Associate's degree or high school diploma.*
- *Retail sales experience.*
- *A professional appearance.*
- *Maintain a positive attitude and focus on customer satisfaction in a fast-paced environment.*
- *The ability to read, write, and perform basic math.*
- *The ability to stand and walk for extended periods of time.*

**Typical Schedule:**

*Monday-Sunday 09:00am to 10pm (summer Hours)*

**Drug Test required:** No

## COMPENSATION

**Hourly Wage:** \$17.85

**Eligible for Tips:** No

**Estimated weekly wages including tips:** \$571.2

**Bonus:** No

*\* All figures above are pre-tax*

**Estimated average number of hours per week:** 32

**Estimated minimum number of hours per week:** 24

**Estimated maximum number of hours per week:** 40

**Potential fluctuation in hours per week:**

*Hours are completely based on Sales Performance and ensuring company policies are followed and respected, including our core values. The current wage shown is if the 40 hours are worked.*

**Average number of hours per week reached by last year's seasonal employees:** 30

**Overtime Policy:**

*Yes, paid after 40 hours*

**Job-Specific Benefits:**

We offer employee discounts on our product, every summer we host a BBQ we tried and make sure the entire team and also show the J1 team a great time.

## JOB REQUIREMENTS

**English Level required:**



**Advanced**

**Required to be 21+:** No

**Previous Experience required:** No

### **Qualifications & Conditions**

*Lifting*

*Lifting requirement: 25lbs/11kgs*

*Description:*

*Summer is our busiest season, we often get boxes deliver*

*Standing for entire shift*

**Job Training required:** Yes

*Length of job training:*

*2 Weeks*

*Hours per week during training period: 30*

*Different wage during training period: No*

*Start on specific day of the week: No*

*Training requirements:*

*On the job*

**Need to wear uniform:** Yes

*Uniform Policy:*

*Employer will provide a shirt at no cost to the employee. Casual pants/trousers that are suitable for a professional setting are acceptable- black, tan or denim. Closed toed, comfortable and non slip shoes are required. Must be comfortable for standing.*

*Cost of uniform: \$0*

*Uniform laundry: Participant responsibility*

**Dress Code:** Yes

*Description:*

*Males- one piercing per ear, no gauges or facial piercing, no beards, neatly trimmed moustache ok, no pony tail or hair longer than middle of neck. Females- no gauges or facial piercing, only three earrings per year. ALL visible tattoos must be covered with long sleeve shirt/jacket/pants (in the summer, that can be hot). No extreme hair color.*

## CULTURAL OPPORTUNITIES

***Types of Cultural Opportunities:***

*Will provide information about Events, Local Resources, Attractions/Sites, Local Community, Potlucks or Dinners, Holiday Events, Company Parties*

***Additional Details about Cultural Offerings:***

*Being that we are a coastal town and a top destination for tourism in the summer, we like to host BBQ's for our team in summer time. We also share with our t=summer team any events happening during their time here and we also do our best to ensure they have enough time off to visit near by cities.*

***Local Cultural Offering:***

*There are a series of concerts during summer and every July there is a County Fair, we have baseball games in town and we also host one of the biggest Comic-Con conventions in town which makes for a great time as it attracts people from all over the place and all attendees dress up.*

## HOUSING AND TRANSPORTATION

***Housing Provided:*** No

***Community Housing Options:***

*Available:* Yes

*Description:*

*Please look up short-term rentals (ex. Airbnb and virbo). You can also join San Diego college housing groups on Facebook and see what college students are renting out their apartments for the summer. This is a great way to get housing nearby during the summer! On Facebook, search "San Diego housing" and join some of the groups. Read through the posts to find the perfect apartment or make a post describing the kind of housing your searching for (describe your personality, price range, and living arrangements your searching for - a bedroom of your own (\$\$) or a bedroom with roommates). When searching for housing, please consider the distance from the employment and what public transportation is available. Please reach out to Lorena for any additional housing questions.*

*Minimum Average Cost Per Week:* \$200

*Maximum Average Cost Per Week:* \$350

***Transportation for Community Housing Description:***

*[https://www.bing.com/images/search?view=detailV2&ccid=EQa2LgD%2f&id=D51C222E78ED4DFFFAD003FCEE1274E99A36E82C&thid=OIP.EQa2LgD\\_uG\\_t0Q5lxF34-gHaE6&mediaurl=http%3a%2f%2fst.hotrod.com%2fuploads%2fsites%2f21%2f2015%2f10%2f004-car-craft-feature-jobs-in-cars-uber-lift-phone-app-route-logo.jpg&exph=1360&expw=2048&q=uber+lift+on+phone&simid=608002445959431493&selectedIndex=10](https://www.bing.com/images/search?view=detailV2&ccid=EQa2LgD%2f&id=D51C222E78ED4DFFFAD003FCEE1274E99A36E82C&thid=OIP.EQa2LgD_uG_t0Q5lxF34-gHaE6&mediaurl=http%3a%2f%2fst.hotrod.com%2fuploads%2fsites%2f21%2f2015%2f10%2f004-car-craft-feature-jobs-in-cars-uber-lift-phone-app-route-logo.jpg&exph=1360&expw=2048&q=uber+lift+on+phone&simid=608002445959431493&selectedIndex=10)https://www.sdmts.com/: Bus Line/ Trolley line*

## ARRIVAL INFORMATION

### **Arrival Instructions:**

1. *Arrival instructions and information: Here is a quick view of local transportation and Airport information. Since arrival dates and times different please check in with your General Managers of your Region when you arrive and confirm start dates. Best deals to get around is to download Uber or Lyft on your phone or compass cloud on your phone.*

*SDTC prefers students to arrive on Weekdays to ensure proper on boarding.*

<https://www.san.org/>

### 2. *Transportation:*

[https://www.bing.com/images/search?](https://www.bing.com/images/search?view=detailV2&ccid=EQa2LgD%2f&id=D51C222E78ED4DFFFAD003FCEE1274E99A36E82C&thid=OIP.EQa2LgD_uG_t0Q5IxF34-gHaE6&mediurl=http%3a%2f%2fst.hotrod.com%2fuploads%2fsites%2f21%2f2015%2f10%2f004-car-craft-feature-jobs-in-cars-uber-lyft-phone-app-route-logo.jpg&exph=1360&expw=2048&q=uber+lyft+on+phone&simid=608002445959431493&selectedIndex=10)

[view=detailV2&ccid=EQa2LgD%2f&id=D51C222E78ED4DFFFAD003FCEE1274E99A36E82C&thid=OIP.EQa2LgD\\_uG\\_t0Q5IxF34-gHaE6&mediurl=http%3a%2f%2fst.hotrod.com%2fuploads%2fsites%2f21%2f2015%2f10%2f004-car-craft-feature-jobs-in-cars-uber-lyft-phone-app-route-logo.jpg&exph=1360&expw=2048&q=uber+lyft+on+phone&simid=608002445959431493&selectedIndex=10](http%3a%2f%2fst.hotrod.com%2fuploads%2fsites%2f21%2f2015%2f10%2f004-car-craft-feature-jobs-in-cars-uber-lyft-phone-app-route-logo.jpg&exph=1360&expw=2048&q=uber+lyft+on+phone&simid=608002445959431493&selectedIndex=10)

<https://www.sdmts.com/>: Bus Line/ Trolley line

### **Suggested Arrival Airport:**

*San Diego International Airport, SAN, Less than 25 miles*

**Estimated cost of transportation to worksite from suggested airports:** \$0 to \$25

### **If arriving after regular hours:**

### **Suggested After-Hours Accommodation:**

*Holiday Inn  
1955 San Diego Ave  
SAN DIEGO , California 92112-4538  
6195431130  
\$75 to \$100*

## TRAINING AND ONBOARDING

**Pre-Arrival Onboarding:** No

**Social Security Number:**

*Require participants to apply for SSN before arrival at worksite: No*

*Details about how to apply for Social Security Number:*

*Students are required to obtain Social Security Card within the first two weeks of arriving.*

*Nearest SSA Office: 1333 Front St , San Diego Ca. 92101 , California , Less than 10 miles*

**Other:**

*Wage Payment Schedule:*

*We provide direct deposit as well as paper checks and paydays are bi-weekly on Fridays.*

*Meal Plan: Not available*

*Provide Certificates/Performance Evaluations: Yes*

*Hire in Groups: Yes*

*Maximum Group Size:*

*Grooming Requirements:*

*We do distribute uniform shirts to all students. However we offer a generous employee discount of 50% off regular price product.*

*Second Job Availability: No, unlikely*

*Applicable Company Policies:*

*Schedules are made two weeks in advance and if student wants to request a day off keep that in mind. No cell phones on sales floor. Call out need to be at least 2 hours in advance or as soon as the student knows that are not able to make a shift.*

## COMMUNITY AMENITIES

**Walking Distance from Worksite:**

*Food Market, Shopping Mall, Post Office, Restaurants, Internet Cafe*

**In Town, Requires Transportation:**

*Bank, Fitness Center, Public Library*